



Bringing together Great Companies and Great People

Sales Consultant Financial Projects

ADM Financial Casting is a Belgian company with offices in Brussels, Merelbeke, Kortrijk, Beijing and Hong Kong. We are specialised in delivering financial specialists for projects within the office of the CFO. Next to that, we prepare, execute and conclude corporate finance transactions such as mergers, acquisitions and financial investments.

For the Merelbeke office, ADM is looking for a Sales Consultant Financial Projects (m/f).

Function :

- You participate actively in our business development through active prospecting and networking
- You strengthen existing and develop long term and trusted professional relationships with clients through direct contact with their senior management and an in-depth knowledge of the organisation
- You identify, screen, evaluate and follow up financial project managers in their career evolution
- You offer project opportunities to our financial project managers
- You are responsible for the selection procedure : from assignment intake, profile presentation to the closing.
- You follow up on ongoing missions by guiding and supporting both our project managers and clients
- You update and manage our database

Profile :

- University degree
- You have just graduated or have a couple of years of relevant experience
- You are trilingual Dutch/English/French
- You are an excellent communicator with a good sense of judgment in combination with strong commercial and service-oriented skills
- You are able to network and negotiate effectively at management level

What do we offer? :

- A challenging job in a growing activity with a lot of variety and possibilities to learn and to grow
- Training on the job
- A team of professional colleagues
- A young and international work environment where initiatives and new opportunities are stimulated and motivated

Send your Curriculum Vitae and a Career Motivation statement to **ADM Financial Casting**, Alexander De Beir, Managing Director, Lakenweversstraat 13 box 3, B-1050 Brussels, or to adebeir@financialcasting.com

www.financialcasting.com